


MBA Networking Action Plan

List 10 people from your existing network (from work, your undergrad, personal circles, etc.) who have MBA's or are somehow connected to an MBA program.

1 _____	6 _____
2 _____	7 _____
3 _____	8 _____
4 _____	9 _____
5 _____	10 _____

3 key focus areas for application networking:

Career Goals



Do your homework on your desired post-MBA industry so you can articulate the reasons "why" for your goals.

Why MBA



Confirm or build your reasons for pursuing an MBA by speaking with past MBA graduates.

School Research



You can never learn too much about a program and its culture to determine if it's the right fit.

Assign at least 3 people from the previous list to each of the 3 focus areas above. Reach out to each one to schedule a phone call, coffee chat, or cocktail.

1 _____

2 _____

3 _____

4 _____

1 _____

2 _____

3 _____

4 _____

1 _____

2 _____

3 _____

4 _____

During each meeting above, be sure to ask that person to connect you with someone else from his/her network who could be helpful in your application process. Then reach out to each new contact and schedule a phone call, coffee chat, or cocktail.

MBA Networking Action Plan Cont.

Look outside your existing network to fill any gaps in the plan on the previous page. The resources below are a great place to start looking.



LinkedIn: Research the career paths of people with your dream job



School Ambassadors: Often schools will match you with current students for Q&A if you don't already know any alums or current students



MBA Forums: reddit, GMAT Club, Beat the GMAT, Wall Street Oasis, etc. provide a forum for you to have your profile reviewed and free get advice



Forte Foundation: Get advice from a female MBA, Forte Forum events, etc.



Third Party Networking Events: Poets & Quants Pre-MBA Networking Festival, etc.



Consultant: If you want one-on-one mentoring, you can consider working with an admissions consultant

To schedule a free consultation to discuss your MBA plans with an experienced consultant, please visit:

www.vantagepointadmissions.com

vantagepoint@vantagepointadmissions.com